

The background of the entire page is a photograph of a surgical supply management area. Several staff members in light blue scrubs and hairnets are working at a long, blue-topped table. The table is filled with numerous white, rectangular trays, each containing small, white, cylindrical components, likely surgical instruments or parts. The scene is brightly lit, and the focus is on the organized and systematic arrangement of supplies.

MINOR PROCEDURE AND NON-STERILE KITS

Expertise beyond traditional supplies.

Surgical Supply Management Solutions

Get the highest quality at the best value.

CHOOSE ONE SUPPLY SOURCE WITH FACILITY-WIDE EXPERTISE.

We help you go above and beyond traditional supplies with kit solutions across the acute care environment.

Helping your facility win on everyday efficiency and cost savings is what we do best. We understand your supply challenges. And we use our clinical experience and kit solutions to ensure quality and consistency—facility wide.

It's simple. Medline answers the call as your single supply source with kits for every user in every area of your hospital at the best value possible. We even look for opportunities to create new kits for greater efficiencies.



WIN ON QUALITY, SERVICE AND PRICE.

Unlike other providers, Medline controls the supply chain from end to end. How does that benefit your facility? We can:

- » Leverage economies of scale
- » Innovate on performance
- » And pass those savings directly on to you



KIT ASSEMBLY

With 7 kit assembly sites worldwide, your Medline team is continuously driving innovation and efficiencies.



COMPONENTS

Our robust purchasing power helps keep costs lower. Prefer other brand components? No problem. It's your choice.



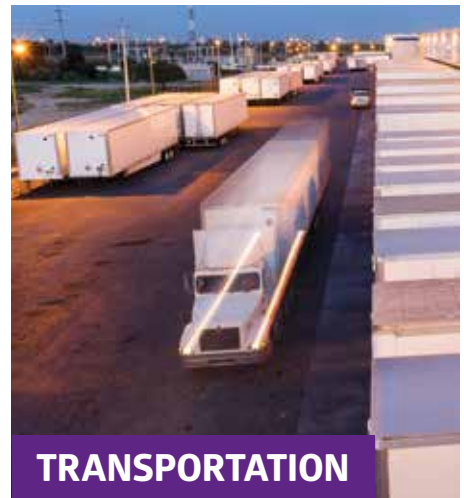
STERILIZATION

Our state-of-the-art sterilization process ensures a high degree of quality and customer service.



WAREHOUSING

Located in close proximity to our customers, Medline distribution centers minimize shipping lead times and reduce freight costs.



TRANSPORTATION

Medline works with your distributor of choice, delivering to all 50 states, maintaining a 99% service level.

FAST 5: ANSWERS TO YOUR QUESTIONS.



1.

Why is using a single supply source a solid business strategy?

Supplies represent the second largest expense for most hospitals after labor, consuming as much as 15 percent of total operating budget. Supplier consolidation is a proven strategy for lowering costs.

2.

Why choose Medline as my supply partner?

As the world's largest provider of surgical packs, we go above and beyond traditional supplies to offer you the kit solutions you need across the acute care environment, all at considerable cost savings.

3.

How can your clinical expertise benefit my facility long term?

Our people are industry-tested experts in all areas of surgical supply excellence. We understand your challenges and have the deep experience and clinical expertise to meet your needs and identify solutions facility wide.

4.

What kind of support can I expect from my Medline Representative?

Your dedicated Representative will work with you on site to evaluate your kit needs, identify potential savings and create a customized program to fit your facility. And we don't stop there. We'll continue to search out new kit opportunities throughout your facility to build even greater efficiencies and cost savings

5.

Will my conversion to Medline be seamless?

Our experts work hard to ensure your conversion to Medline is smooth, accurate and risk free. From Planning & Discovery to Implementation, we're with you every step of the way with no interruption of service.

Ask your Medline Representative about Minor Procedure and Non-Sterile supplies today or visit medline.com for more information.



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